Sales Advisor



Sheffield, South Yorkshire

About Us

Tudor Treadmills is a state of the art facility dedicated to providing an expert hydrotherapy service for dog owners' best friends whether they're recovering from injury, showing signs of slowing down, looking to lose weight or maintain fitness levels.

We are currently looking for a Sales Advisor to join our team in Sheffield on a full-time, permanent basis.

The Benefits

- Salary of up to £26,000 per annum
- Commission scheme
- Contributory pension scheme
- Westfield Health
- Generous holiday entitlement
- Friendly and proactive working environment within a growing team

This is an incredible opportunity for a sales professional with a strong customer focus and great admin skills to join our passionate business.

We pride ourselves on building lasting relationships with our customers which is why we need your first-class networking and communication skills to continue developing our ever growing business and ensure our customers receive the best service possible.

Our innovative sector may sound niche, but the canine hydrotherapy market is a growth area and, with an estimated 10 million dogs in the UK, is set to continue advancing. Our organisation is perfectly positioned with high quality products, services and expertise to ensure we can maximise our market share and your income prospects.

So, if you want to join a dedicated company that is built on integrity and quality where you can sell innovative products that will help dogs across the UK, then apply today!

The Role

As a Sales Advisor, you will build key customer relationships that will enable you to effectively negotiate and close sales of our hydrotherapy products and services.

Generating new business via telephone or face to face, you will use your knowledge of our products and processes to increase sales of Tudor Treadmills.

You will also assist with marketing and creating social media posts for the Tudor products and brand whilst maintaining a strong knowledge of current market conditions.

Additionally, you will:

- Compile estimates for new and existing customers
- Respond to customer enquiries effectively and efficiently

- Administer and progress customer orders
- Set up financial arrangements and conduct loan applications

About You

To be considered as a Sales Advisor, you will need:

- Experience working in a sales environment
- General administration experience
- Experience working in a customer service role
- Excellent negotiation and communication skills, both face to face and over the telephone
- A sound understanding of basic maths processes and strong IT skills
- At a minimum, GCSEs or equivalent, including Maths and English at level 9-4 (grade A*-C)
- A full, valid driving licence

Further information about this role can be found on our website:

https://www.abtech.co.uk/about-us/working-for-us

To apply for this role please follow - Sales Advisor Sheffield - Reed.co.uk

For enquires, please contact samantha.marshall@abtech.co.uk

199 Newhall Road, Sheffield S9 2QJ / 0114 244 2424